

**A FOR THE PEOPLE
INSTITUTE
For INSURANCE INDUSTRY
TRAINING**

A For The People Institute (Institute) is a non-profit learning institution established and directed by William Hawthorne.

- The **Institute** was established to provide insurance industry training programs to disadvantaged and low-income individuals and give them the opportunity to work in the insurance industry.
- The objective of the **Institute** is to provide potential students the opportunity to obtain state required insurance industry certifications to pursue careers in the insurance industry.
- It is our goal to *train individuals* giving them the opportunity to acquire certification in the insurance industry; to *provide economic opportunities* to its clientele; and to *be a positive resource* to the community and tri-state area.
- We will accomplish this goal by providing young adults, displaced workers, low income and minority individuals:

- High quality products training,
- Licensing and certifications,
- Valued education
- Employment training
- Career Placement Services



BOARD OF DIRECTORS

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MISSION STATEMENT

A For The People Insurance Training Institute, a non-profit organization, is dedicated to providing full certification and licensing for youth, women and displaced workers in the area of insurance products, sales and services. Subsequently, we will establish successful partnerships with our students, clients and the insurance companies that respect these interests and goals while looking to obtain the highest quality and most knowledgeable individuals in the insurance business.

A For The People Institute

**2514 Wylie Avenue
Pittsburgh PA 15219**

**412-621-5581 Tel 412-681-5506 Fax
info@aforthepeople.com**



**Here to Serve
the People!**

**A For The People
Institute**

Training and Preparation
for the
Insurance Industry



A For The People Institute

Phone: 412-621-5581



ARE YOU INTERESTED IN A FINANCIALLY FULFILLING CAREER?



If you are interested in becoming part of the Insurance Industry, did you know you have to be **LICENSED** to **SELL INSURANCE**?

A For The People Institute for Insurance Industry Training

The Institute is a place where displaced workers, young adults, veterans and anyone with the true desire to succeed Can receive the training, licensing and personal assistance necessary to become a LICENSED INSURANCE PROFESSIONAL.

A For The People Institute provides licensing in Health Insurance and Property and Casualty Insurance which allows students to pursue careers in risk management, claims management, sales and as claims adjusters.

If you, or someone you know, would benefit by taking advantage of the opportunity, complete the registration form now.

Don't let this opportunity get away!

FOR CURRENT CLASS INFORMATION CONTACT US TODAY @ 412.621.5581

Placement Assistance after Licensing

WHAT'S IN IT FOR YOU?

You may not be aware of the many careers and job opportunities that are available in the insurance industry so we have a few brief descriptions that may offer assistance.

- The **Insurance Agent** is usually the person who is most familiar to consumers. The agent offers assistance when there are questions and keeps the records for your policies. This person can work for just one company or represent many as an independent agent. They usually offer varying types of insurance such as home, auto, life and health, business, etc.
- **Claims Examiners** review information regarding accidents for which monetary reimbursement is requested.
- **Customer Service Representatives (CSR's)**, among other things, interact with clients to assess their needs, answer questions, take claims and update records.
- **Insurance Appraisers** determine the cost involved with the loss of an item, vehicle or home for replacement value.
- **Financial Branch Managers** in banks and other financial institutions often have an insurance industry background.
- **Insurance Claims and Processing Clerks** process new insurance policies and make changes to current policies.
- **Insurance Underwriters** review applications to determine their credibility and if they can be included under the company's current guidelines.
- **Sales Managers and Representatives** meet with the agents/agencies updating sales media for current and accurate information for consumers.
- **Human Resource Departments** handle insurance programs for the employees

Whether you want to work with the public of behind the scenes, the insurance industry has a position that could suit you and offer a career for your future.

Interested in Attending?

Sign up for:	Time	Tuition
<input type="checkbox"/> Property & Casualty	8:30AM - 5:00PM	\$500
Includes all study materials		

<input type="checkbox"/> Study Manual	\$125
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Name

Address

Address

Email

Phone

Method of Payment:

- Check
- Cash
- Credit/Debit Card
- Scholarship: ___ Full
 ___ Partial

Signature



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